

Your OMCAR Weekly Newsletter is here!



## February 22, 2018 Weekly News

### **REALTORS<sup>o</sup> ASSOCIATION OF CITRUS COUNTY CHILI COOK OFF- THURSDAY, FEBRUARY 22, 2018**

Taste testing begins at 5:30PM. Live and Silent Auction. Only \$10 to eat! Includes: Chili, Mac and Cheese, Hot Dogs (all you can eat!), Beer, Wine and Soft Drinks. There will be fun, prizes and auctions. [View Flyer](#)

### **RESERVE YOUR SEAT TODAY FOR THE ANNUAL TOP ACHIEVER AWARDS BANQUET!**

Join us for our Annual Top Achiever Awards Banquet as we honor our Top Achievers for 2017 and present awards to the 2017 Realtoro of the Year and Distinguished Member. Reserve your seat today by logging into your [Member Portal](#).

YOU ARE CORDIALLY INVITED TO THE

# Top Achievers Awards Banquet

APRIL 19, 2018 11:30AM-1:00PM

Join us at Country Club of Ocala  
6823 SE 12th Cir, Ocala, FL 34480

*Please join us as we award our Top Achievers, Realtor®  
of the year and Distinguished Member for 2017!*

Event is complimentary and open to all OMCAR Members. Seating is limited.

Lunch will be catered by Country Club of Ocala and will include Chicken Florentine,  
Beef Burgundy, Mashed Potatoes, Pan roasted assorted vegetables,  
Truffled Parmesan Risotto, Garden Salad and Dessert.

Seating is limited, so please be sure to reserve your seat by logging in to your  
Member Portal:

<https://omcar.getlamps.net>  
or email [Mikhalea@omcar.com](mailto:Mikhalea@omcar.com) or call OMCAR at (352) 629-2415

Brokers may reserve up to two (2) tables, per office. Please email Mikhalea for table reservations.



View/Print: [Who Owns That Property Flyer](#)

**FEATURED CLASS- "HELP YOUR CUSTOMERS KNOW THE NUMBERS"  
THURSDAY, MARCH 08, 2018 FROM 1:00PM-4:00PM (3CE)**

Join Grant Simon for "Help Your Customers Know The Numbers" on Thursday,  
March 08, 2018 from 1PM-4PM. This course is approved for 3 hours of CE credit.

Register now through your [Member Portal](#).



DO YOU KNOW YOUR  
NUMBERS?

3 Hours CE!

HELP YOUR CUSTOMERS KNOW  
THE NUMBERS

Thursday, March 8, 2018  
1:00PM-4:00PM at OMCAR

Know Your Numbers includes helpful tips to discussing Payments, Cash to Close, Appreciation, Depreciation, Interest rates, The Economy and Statistics. It is designed to "Turn You Into A Walking talking Real Estate Machine, and help you generate another transaction in the next 30 to 60 days.



Instructor, Grant Simon

**FREE to Passport Members**

\$10 Non-Passport/ \$15 Non-Primary/ \$25 Non-REALTOR®

**Log into your Member Portal:**

<https://omcar.getlamps.net>



View/Print: [Help Your Customers Know The Numbers Flyer](#)

**SAVE THE DATE! BUILDER/REALTORo SUMMIT- MARCH 6, 2018**

Please join us on March 6, 2018 from 7:30am-9:00am at the Elks Lodge located at 702 SE 25th Ave., Ocala for a complimentary breakfast and open forum discussion on how the

Ocala/Marion County Association of REALTORS<sup>o</sup> and Marion County Building Industry Association (MCBIA) can work together to make Marion County the only place to live in Florida! Seating is limited. Please register online through your [Member Portal](#).

## SAVE THE DATE! 50TH ANNIVERSARY FAIR HOUSING SUMMIT


Please join us on April 6, 2018 for the 50th Anniversary Fair Housing Summit held at the Marion County Agricultural Center. You don't want to miss this event!

- Guest Speakers
- Learn the latest in Fair Housing regulations
- Fulfill annual Fair Housing Training requirements
- Fair Housing & Diversity Course taught by Chuck Bonamer for 3 CEU credits!






★ ★ ★

Marion County Community Services cordially invites you to the 2018 Fair Housing Summit. We'll celebrate the 50th anniversary of the Fair Housing Act and learn the latest in Fair Housing. By attending, you will fulfill annual Fair Housing training requirements and realtors will receive three CEU credits.



**Friday, April 6**  
**Southeastern Livestock Pavilion Auditorium**  
**2232 NE Jacksonville Road, Ocala**  
 For more information, contact  
 Marion County Community Services at 352-671-8770.

OMCAR will be sponsoring a Fair Housing education course conducted by Chuck Bonamer, free to passport members from 9-12 noon 3 hours of CE. Please register through your [Member Portal](#).

**AVAILABLE NOW ON FLEXMLS WEB: ADD VIDEOS & VIRTUAL TOURS**

## TO INCOMPLETE LISTINGS

The wait for the ability to add links to Videos and Virtual Tours to Incomplete Listings is over! Now you will be able to add all photos, documents, videos, and virtual tours to a listing before it goes live, so once you add it to the MLS, all of the information will already be available! [Read More](#)

## JANUARY 2018 MONTHLY MARKET REPORTS ARE NOW AVAILABLE!

The [January 2018 Market Reports](#) are now available. As a reminder, all archived reports are available on our [website](#).

## FLORIDA REALTORS<sup>®</sup> FORM CHANGE UPDATE

The four (4) form updates approved at Florida Realtors' Mid-Winter meetings went live on February 20, 2018 and are now accessible via Form Simplicity. [Read More](#)

## FLORIDA REALTORS<sup>®</sup> LEGAL UPDATE: "MLS OF CHOICE" GOES INTO EFFECT JULY 01, 2018

Fla. real estate licensees gain more freedom and may even save some money when new MLS options go into effect this summer - but they must also play by the rules to avoid penalties if they abuse the system. [Read More](#)

## FLORIDA REALTORS<sup>®</sup> TECH HELPLINE: EXPERT TECH SUPPORT SERVICES

The Tech Helpline is your tech support partner, and the service is FREE to Florida Realtors members. Need help with hardware, software or digital device issues? The live support center is open Monday - Friday from 9 a.m. - 8 p.m. and on Saturday and Sunday from 9 a.m. - 5 p.m. ET. Just call 407.587.1450.





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**Ocala/Marion County Association of Realtors**

(352) 629-2415 | [www.omcar.com](http://www.omcar.com)

*Our Mission Statement:*

*To advance the local real estate industry by shaping public policy, adhering to the REALTOR Code of Ethics, and to provide the information and tools our members need to succeed.*

Ocala Marion County Association of Realtors, 3105 NE 14 Street, Ocala, FL 34470

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